



Financial Report

Operating Results

	2010		2009	
	\$	%	\$	%
Support & Revenue				
Contributions & Memberships--- (Note A)	1,150,917	19%	1,456,980	21%
The Holden Arboretum Trust	3,223,552	52%	4,725,292	68%
The Arboretum Endowment	1,130,000	18%	0	0%
U. S. Government Grants	8,000	0%	70,000	1%
Special Events (Net)	126,740	2%	108,730	2%
Admissions	69,788	1%	43,307	1%
Museum Store Gross Profit	43,192	1%	46,849	1%
Investment Income	164,429	3%	155,208	2%
Rental Income	153,151	2%	154,065	2%
Education Courses	113,366	2%	111,293	2%
Other Income	21,685	0%	20,150	0%
Total Support & Revenue	\$6,204,820	100%	\$6,891,874	100%
Expenses				
Comp., Benefits & Staff Development	4,102,044	68%	4,537,902	68%
Maintenance	615,365	10%	575,578	9%
Professional Services	138,940	2%	233,269	4%
Advertising	94,772	2%	96,460	1%
Utilities, Insurance & Real Estate Taxes	385,966	6%	380,636	6%
Education, Research, & Membership	418,869	7%	513,585	8%
Supplies & Postage	85,451	1%	85,511	1%
Site Planning/Capital Campaign	118,265	2%	144,450	2%
Technology	26,566	0%	17,766	0%
Projects & Other	33,092	1%	23,928	0%
Interest	37,185	1%	44,333	1%
Total Expenses	\$6,056,515	100%	\$6,653,418	100%
Increase/(Decrease) in Net Assets from Operations	\$148,305		\$238,456	
Program Expenses				
Horticulture and Conservation	1,813,866	30%	2,005,077	30%
Research	803,043	13%	918,346	14%
Education	795,929	13%	967,894	14%
Guest Relations	959,919	16%	977,234	15%
Facilities, Management and Administrative Overhead	1,122,586	18%	1,127,289	17%
Development	405,722	7%	468,795	7%
Interest	37,185	1%	44,333	1%
Site planning/Campaign	118,265	2%	144,450	2%
Total Expenses	\$6,056,515	100%	\$6,653,418	100%

Data in this reporting format includes the Unrestricted General Fund and the Temporarily Restricted Fund.

Note A -- FY09 contributions include a \$250,000 gift designated for the "New Leaf" campaign. In 2010, campaign gifts were recorded in a separate campaign fund.



Financial Report

* Actual volunteers: 512 volunteers at 1039 represents a 51% overlap of volunteer assignments. At \$20.85 per hour, annual volunteer time is equivalent to \$294,777. Source: Independent Sector.

Department	Assignment/Program	Total Hours	Total Volunteer Count
Development	Development Committee	770	22
	Membership	180.5	12
	Office Support	235.5	13
	Woodland Twilight	512.75	68
	Total	1,698.75	115
Education	Arbor Day Story Time	76	12
	Clerical	150	9
	Garden Partners	285	11
	Library	421.17	13
	Outdoor Education Assistant	99.25	16
	School Guiding Program	671.25	104
	Volunteer Interpreter Program	1723.25	161
Total	3,435.17	122	
Guest Relations/Communication	Clerical	27.75	7
	Marketing	98.5	4
	Outreach/Program Assistant	445.5	77
	Special Events	2860.75	472
	Visitor Committee	17.5	9
Total	3,450.00	324	
Horticulture/Conservation	Phenology Garden	11.5	1
	Bluebird Project	1,979.92	59
	Conservation Data Project	120.75	2
	Dirt Devils	262	11
	Gardens/Trails	876.5	55
	Nursery	219.25	13
	Plant Records	188.5	3
	Training	8	
Total	3,666.42	144	
Human Resources/Administration	Volunteer/HR Office Support	224.25	16
	Volunteer Training	452	234
	Deer Management	96	4
	Trail Monitor Program	115.5	14
Total	887.75	268	
Lantern Court	House and Garden Tours	11.25	4
	Repairs	20	1
	Holiday Decorations	5	2
	Jelly Makers	255.25	8
	House Committee	46.5	9
	Hosts/Hostesses	116	14
	Gardeners	218.75	16
Total	672.75	43	
Research	Bird Survey	45.75	2
	David Leach Research Station	281	21
Total	326.75	23	
		Total Hours	Total Vol. Job Count
Grand totals		14,138	1039*
			Total Vol. Ind. Count
			512