Friends of The Holden Arboretum know that nurturing a garden and helping it grow is a rewarding task, but not always an easy one. For a plant to mature and thrive, it must be planted in the right soil, receive the right amount of light and water, and escape deadly threats such as marauding deer.

Tending to an arboretum is equally rewarding and challenging. The Holden Arboretum needs talented staff members, devoted volunteers and generous donors in order to thrive. In the pages of this annual report, we recognize the volunteers and donors who have risen to your challenging and equally rewarding task.

Your efforts not only help endure, they also help us expand our gardens and impact our greater community. In 2011, we saw work begin on the Rhododendron Discovery Garden, the first new garden at Holden in nearly 10 years. This garden will enhance the visitor experience and help guests learn more about rhododendrons, the role Northeast Ohio has played in their hybridization and ways for home landscapers to use and care for these beautiful, but sometimes temperamental plants. It is a garden that advances Holden’s role as both a place of great beauty and of great purpose.

Similarly, our advances in educating school children, protecting forests, training green professionals, curating our tree collections and engaging the public all lay the foundation for an ever brighter future.

We hope you share our excitement as Holden rises to a new level of service, cultivating beautiful and healthy trees, forests and communities. Thank you for your vital support, friendship and partnership.

Joseph J. Mahovlic
Chairman of the Board

Clement W. Hamilton PhD
President and CEO
Directors Emeriti

Constance Norweb Abbey
Ralph W. Abelt
Miriam N. Gale
*Henry R. Hatch
T. Dixon Long
Henry L. Meyer III
William J. O’Neill Jr.
John Sherwin Jr.
Penelope Theis
Alton W. Whitehouse

Honorary Directors

Anne M. Clapp
Mary Groves
Alison C. Jones
Thomas W. Seabright

Clement W. Hamilton, President & CEO

* member of the corporation
Albert Fairchild Holden Society

The Albert Fairchild Holden Society was established in 1998 to recognize those individuals whose generosity and foresight supports The Holden Arboretum with either a planned gift (will, trust, insurance, life income arrangement such as an annuity, etc.) or conservation easement. This year we recognize all individuals, those living and deceased, whose philanthropy places them in this distinguished group of donors. Gifts from Members of the Albert Fairchild Holden Society live on in perpetuity and help to ensure the ongoing financial strength and programmatic vitality of Holden. Should you know of anyone whom we have inadvertently missed, please contact Alicia Soss at 440.602.3848 or asoss@holdenarb.org.

Paul and Connie Norweb Abbey
Ian Adams
Milford M. Adams+
Margaret Aicher
Janet Aitken+
Mrs. Virginia Albrecht+
Anonymous (4)
Katherine Stewart Armington+
Mr. and Mrs. Raymond Q. Armington
Peter and Sally Bergsten
Ms. Leslie Bauerslen and Mr. John Burke
Phrocine R. Bailey+
Mr. and Mrs. Doug Bekkedahl
Mr. and Mrs. Warren Bicknell, Jr.
Virginia R. Billinghurst+
Helen K. Brydle+
Carol J. Burule+
Mrs. John G. Butler+
Roberta R. Calderwood+
Mrs. Webb P. Chamberlain
Roger+ and Anne Clapp
Mr. and Mrs. Warren H. Corning
Mr. George Crile III
Dr. and Mrs. C. B. Esselstyn, Jr.
Mr. and Mrs. Robert E. Farrell
Mr. and Mrs. Ken Felderman
Ms. Cynthia R. Fennell
Mrs. Mildred Fiening
Mrs. Robert J. Flagor
J. Lynn and Joellen Fordham
John R. Gardner
Hugh R.+ and Shirley W. Gibson
Sharon and David Graper
Mr. and Mrs. William A. Green
Maria Johanna Hall+
Margaret L. Hammond+
Ms. Susan Hanna and Dr. Marvin Feldstein
Hugh R.+ and Shirley W. Gibson
Barbara Hitchcock Hatch+
Mr. and Mrs. Henry R. Hatch
Nellie S. Hawgood+
Eva Tilton Hays+
Laura R. Heath+
Eleanor I. Hegele+
Mrs. Charles Hitchcock
Ortrud Higgins+
Sarah and Willard+ Hirsch
Annie T. Hitchcock
Helene Hitchcock+
Miss Mary V. Hoffman
Albert Fairchild Holden+
Arlene Holden
Mrs. Claire D. Holden+
Mr. and Mrs. Joseph C. Hostetler
Dr. John M. Hoyes
Mr. and Mrs. Fred G. Imm
Ms. Katharine Jeffery and Mr. Alan Farrand
Frances Judnick+
Mr. Richard J. Kabat
Mr. and Mrs. Edward Karolak
Muriel Kozlow+
Rose M. Kubik
The Lair Properties, LLC
Ms. Maureen E. Landies
David G. Leach+
Elinor M. LeCastre+
Miss Louise Lister
Mr. Bruce A. Loomis
Mr. and Mrs. Robert J. Love
Ms. Linda C. Luck
Eleanor Manbeck+
Mr. and Mrs. Winfried Martin
Thomas W. Mastin+
Mrs. Ann H. McConnell
Mr. Peter A. McCoy
Mr. William B. McCoy
Dr. Elizabeth H. McMillan
Mr. and Mrs. S. Sterling McMillan
Judith and Ted McMillan
Marjorie Bos Meacham+
Mrs. Alice McCredy
Mr. Joseph H. Miller, Jr.
Dorothy H. Moyse+
Mr. Edward Nedved+
Mr. and Mrs. Thomas W. Offutt III
Mr. and Mrs. C. W. Eliot Paine
Mr. and Mrs. Hugh D. Pallister, Jr.
Mr. and Mrs. Thomas A. Quintrell
Ms. Karen L. Roberts
Audra and George Rose
Karl+ and Olwen+ Schubert
Mrs. Geraldine L. Seymour
Faye M. Shapero+
Mrs. Mary Ann Sheranko
Lee+ and Leila Shiozawa
Dr. and Mrs.+ Leonard T. Skeggs
Mary Rose Clayton Smith+
Herbert+ and Faith Swanson
Ms. Lorraine S. Szabo
John and Susan Turken
Bruce F. Umstead+
Esther Voorhees+
Herbert+ and Alma+ Wallace
Ms. Marilyn J. White
Mrs. Robert Y. White
John+ and Atheline+ Wilbur
Harold M. Williams+
Mrs. Irene M. Yeran
Theodore Yocom
Bequests
Anna Beard Young+
## Operating Results

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<th></th>
<th>2011</th>
<th>%</th>
<th>2010</th>
<th>%</th>
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<td><strong>SUPPORT &amp; REVENUE</strong></td>
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<td>Foundations</td>
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<td>U. S. Government Grants</td>
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<td>$8,000</td>
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<td>Special Events (Net)</td>
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<td>Admissions</td>
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<td>$69,788</td>
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<td>Museum Store Gross Profit</td>
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<td>Investment Income</td>
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<td>$164,429</td>
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<td>Rental Income</td>
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<td>$153,151</td>
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<td>Education Courses</td>
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<td>$113,366</td>
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<td>Other Income</td>
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<td>$21,685</td>
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<td><strong>TOTAL SUPPORT &amp; REVENUE</strong></td>
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<td>$6,204,820</td>
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<th><strong>EXPENSES</strong></th>
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<th></th>
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<tr>
<td>Comp., Benefits &amp; Staff Development</td>
<td>$4,108,555</td>
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<td>$4,102,044</td>
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<td>Professional Services</td>
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<td>Advertising</td>
<td>$116,299</td>
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<td>$94,772</td>
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<td>Utilities, Insurance &amp; Real Estate Taxes</td>
<td>$360,119</td>
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<td>$385,966</td>
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<tr>
<td>Education, Research, &amp; Membership</td>
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<td>Supplies &amp; Postage</td>
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<td>Site Planning/Capital Campaign</td>
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<td>Technology</td>
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<td>$26,566</td>
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<tr>
<td>Projects &amp; Other</td>
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<td>$33,092</td>
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<tr>
<td>Interest</td>
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<td>1%</td>
<td>$37,185</td>
<td>1%</td>
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<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td>$6,246,041</td>
<td>100%</td>
<td>$6,056,515</td>
<td>100%</td>
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**INCREASE/(DECREASE) IN NET ASSETS FROM OPERATIONS**

- $297,156
- $148,305

## PROGRAM EXPENSES

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>%</th>
<th>2010</th>
<th>%</th>
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<tbody>
<tr>
<td>Horticulture and Conservation</td>
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<td>$1,813,866</td>
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<td>Research</td>
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<tr>
<td>Education</td>
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<td>$795,929</td>
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<td>Guest Relations</td>
<td>$973,188</td>
<td>16%</td>
<td>$959,919</td>
<td>16%</td>
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<td>Facilities, Management and Administrative Overhead</td>
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<td>$1,122,586</td>
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<tr>
<td>Development</td>
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<td>$405,722</td>
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<td>Interest</td>
<td>$35,609</td>
<td>1%</td>
<td>$37,185</td>
<td>1%</td>
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<tr>
<td>Site planning/Campaign</td>
<td>$169,176</td>
<td>3%</td>
<td>$118,265</td>
<td>2%</td>
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<tr>
<td><strong>TOTAL PROGRAM EXPENSES</strong></td>
<td>$6,246,041</td>
<td>100%</td>
<td>$6,056,515</td>
<td>100%</td>
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</table>

Data in this reporting format includes the Unrestricted General Fund and the Temporarily Restricted Fund.
<table>
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<tr>
<th>Place</th>
<th>Total Assignment</th>
<th>Total Hours</th>
<th>Total Hours Value*</th>
<th>Total Visits</th>
<th>Total Volunteer Count</th>
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<td>Woodland Twilight</td>
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<td>Outdoor Education Assistant</td>
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<td>School Guiding Program</td>
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<td>Flower Arranger</td>
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<td>Jelly Maker</td>
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<td>Deer Management</td>
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<td>Bird Study</td>
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<td>274</td>
<td>5,708</td>
<td>24</td>
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Grand totals

* Value = Total hrs x $20.85 Source: Independent Sector

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<thead>
<tr>
<th>Hours</th>
<th>Value*</th>
<th>Visits</th>
<th>Vol. Job Count</th>
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<td>12,691</td>
<td>$248,451</td>
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<tr>
<td>534</td>
<td>Vol. Ind. Count</td>
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</table>
Holden recognizes the following individuals and groups who have contributed to the mission through voluntary service of 25 hours or more during fiscal year 2011.
The Holden Arboretum gratefully acknowledge the following individuals, foundations, organizations and businesses for their generous gifts received from Oct. 1 2010 to Sept. 30 2011. Gifts received after Sept. 30, 2011 will be included in the 2012 Annual Report. Donors are listed by their cumulative gifts of $150 or more to The Holden Giving Program, special events, memorial/tribute gifts, and gifts to the endowment.

## Foundations, Organizations and Trusts

### $25,000 and above
- American Foundation
- The Corning Institute for Education & Research
- The Holden Arboretum Trust
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Lisa Moran Ltd.
Little Mountain Signs
Lucky Penny Creamery
Mr. and Mrs. Joseph J. Mahovlic
Mr. Robert Malkamaki
Malley’s Chocolates
Mrs. Sue Manross
Maple Ridge Nursery & Garden Center
Mapledale Farm, Inc.
Miss Carol McKnight
Ms. Betty McRainey
Mezzanine Gallery
Mr. Jamie Morse
Moxie/Red
Mulberry Creek Herb Farm
Ms. Candy Murdock
Mrs. Patrick C. O’Brien, Jr.
Mr. Thomas W. Offutt III
Ohio State University Extension
Ohio Travel Bag
Oliver Twist Restaurant
William J. and Katherine T. O’Neill
Mr. and Mrs. C. W. Eliot Paine
Patterson Fruit Farm
Patty’s Daylilies
Petitti Gardens
Pro Tree Service, Inc.
The Pruning Company
Quail Hollow Resort
R & S Woodcarving
Remember When Tea Room
Sage’s Apples
Sammy’s Catering
Sara’s Place by Gavi’s
John Allston Sargent III
Schaefer Printing Company
Mr. and Mrs. John Sherwin, Jr.
Mrs. Lynn Shiverick
Smole Garden Items
Mrs. Mary Sposito
Barb Tercek
Mr. and Mrs. Stuart H. Theis
Thoughtful Images
Mr. Ray Thurston
Top Garden Products
W.S. Yoe Nurseries, Inc.
Ms. Dena Wiggins
William D. Nelson DDS
Willoughby Hills Auto Repair
Friends of WomenSafe Inc.
Wood Trader Framing
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Theodore Yocom

Holden by the Numbers - as of Sept. 30, 2011

87,946  guests through the gates
6,361  members
5,036  attendance at Goblins in the Garden
198  Growing Students in Science Classrooms and 15,584 students attended field trips
4,598  adults on group tours
219  woody plants planted
The Holden Arboretum is grateful for the generous support of the community. Lack of space prevents our naming all the many friends and members whose support is vital to our daily operations.